



Cisco

646-365

Cisco Express Foundation for Account Managers (CXFA)

QUESTION: 199

Which three of the following are recommended minimum required building blocks for a Cisco midmarket BYOD solution? (Choose three.)

- A. Cisco virtual wireless LAN controller
- B. Catalyst 4500-X Series Switch
- C. Cisco ASR 100 Series Router
- D. Cisco Aironet 1600 Series Access Point
- E. Cisco Business-Class Email

Answer: A, B, D

QUESTION: 200

Which two of these router series include packet voice/data module slots? (Choose two.)

- A. Cisco 2900 Series Routers
- B. Cisco 1900 Series Routers
- C. Cisco 800 Series Routers
- D. Cisco 3900 Series Routers
- E. Cisco ASR 1000 Series Routers

Answer: A, D

QUESTION: 201

Which three of these vendors are the strongest competitors to Cisco in the switching market? (Choose three.)

- A. Extreme Networks
- B. IBM
- C. Juniper
- D. Riverbed Technology
- E. HP
- F. Brocade

Answer: C, E, F

QUESTION: 202

What are three foundational principles of Cisco SecureX Architecture? (Choose three.)

- A. network management
- B. content access control
- C. context-aware security enforcement
- D. virtual office management
- E. network and global intelligence
- F. context-aware policy
- G. virtual security

Answer: C, E, F

QUESTION: 203

Which two statements apply to a collaboration architecture that is integrated with Cisco SecureX? (Choose two.)

- A. Security services are available at the network level.
- B. Security services are available for collaboration appliances only.
- C. Security services are available for collaboration services.
- D. Security services are not available for client services.
- E. Cisco AnyConnect does not support secure connectivity to enable access to collaborative applications from mobile devices.

Answer: A, C

QUESTION: 204

What are two driving factors for new security challenges? (Choose two.)

- A. increasing number of security patches distributed by operating system vendors
- B. increasing number of outdated encryption algorithms
- C. increasing number of attacks from inside the network
- D. increasing number of employee-owned devices accessing the corporate network
- E. adoption of virtualization and cloud services

Answer: D, E

QUESTION: 205

What are four major solution areas of Cisco SecureX Architecture? (Choose four.)

- A. secure network and branch
- B. secure access
- C. secure mobility
- D. secure data center and cloud
- E. secure management
- F. secure WAN

Answer: A, B, C, D

QUESTION: 206

Which two are switch security features that enable a secure borderless network? (Choose two.)

- A. device profiling and profile-based selection of security policies
- B. Cisco ASA Firewall
- C. MACSec
- D. Security Group Tagging

Answer: C, D

QUESTION: 207

Which three are challenges that are related to video deployments that are addressed by borderless network services in Cisco routers and by Cisco MediaNet? (Choose three.)

- A. bandwidth issues that are caused by centralized video mixing
- B. difficulty monitoring video performance and user experience
- C. difficulty configuring new video devices at all sites
- D. lack of support for far-end camera control (FECC) at some video terminals
- E. limited availability of high-speed video connections between sites

Answer: A, B, C

QUESTION: 208

Which three are advantages of Cisco Prime LMS? (Choose three.)

- A. It comes for free with any Cisco ISR G2 or Cisco ASR purchase.
- B. It includes Cisco Borderless Networks service work centers.
- C. It includes Cisco LAN sensor licenses.
- D. It includes Cisco Smart Business Architecture (SBA) validated templates.
- E. It provides complete life-cycle management.

Answer: B, D, E

QUESTION: 209

Which four operational attributes apply to Cisco Prime for Enterprise? (Choose four.)

- A. optimized operations experience
- B. support for day zero attacks
- C. integrated Cisco best practices
- D. available as a physical and virtual appliance
- E. complete life-cycle management
- F. smart device support

Answer: A, C, D, E

QUESTION: 210

Which of these statements about Cisco WAAS is true?

- A. Cisco WAAS Express has the same features as Cisco WAAS and differs only in performance.
- B. Cisco WAAS Express can run simultaneously with other Express services on the same Cisco Services-Ready Engine.
- C. Cisco WAAS Express can run simultaneously on the same Cisco Services-Ready Engine only with Cisco Unity Express.

D. When Cisco WAAS Express is not required, another Express service can run on the same Cisco Services-Ready Engine.

Answer: D

QUESTION: 211

Which one of these statements is true about Cisco EnergyWise technology?

- A. Cisco EnergyWise management is supported only via Cisco EnergyWise Orchestrator.
- B. Cisco EnergyWise domains are defined on the Domain Name System.
- C. Cisco EnergyWise endpoints are managed by policies and monitored for energy usage.
- D. Cisco EnergyWise is supported on Catalyst 3560 Series Switches and higher.

Answer: C

QUESTION: 212

What is the role of Cisco AnyConnect in a borderless network?

- A. Access control to switch ports is provided by Cisco AnyConnect.
- B. Cisco AnyConnect is a host intrusion prevention application with an integrated personal firewall.
- C. Cisco AnyConnect enables secure connectivity of authorized devices.
- D. Cisco AnyConnect filters malicious content from HTTP traffic.

Answer: C

QUESTION: 213

Which two of the following are driving factors for implementing an open and secure customer network? (Choose two.)

- A. the need to access Internet and cloud-based services from within the customer network
- B. the need to decrease network downtime

- C. the need to access corporate applications from office desks
- D. the need to access corporate assets from remote locations
- E. the need for lower TCO

Answer: A, D

QUESTION: 214

What is the primary security requirement related to social media and collaboration?

- A. protection of network edges
- B. securing cloud transition
- C. enabling BYOD transformation
- D. authorizing content use

Answer: D

QUESTION: 215

Which one of these actions is the best way to resolve security challenges in borderless networks?

- A. Update existing security products to the latest hardware and software versions.
- B. Identify the vulnerabilities of newly deployed services and protect them by the appropriate point device.
- C. Identify vulnerabilities of newly deployed entry points and deploy the appropriate security solutions at the corresponding network access point.
- D. Migrate to a more architectural approach to security.

Answer: D

QUESTION: 216

Which three of these items are components of the Cisco Prime Infrastructure? (Choose three.)

- A. Cisco Prime Network Control System
- B. Cisco Prime Security Manager
- C. Cisco Prime Network Analysis Module

- D. Cisco Prime WAN Management Solution
- E. Cisco Prime LAN Management Solution
- F. Cisco Prime Assurance Manager

Answer: A, E, F

QUESTION: 217

Which two statements are correct concerning Cisco Validated Design? (Choose two.)

- A. Cisco Validated Design consists of systems that are designed, tested, and documented to facilitate and improve customer deployments.
- B. Cisco Validated Design incorporates a limited range of technologies and products into a portfolio of solutions that have been developed to address the business needs of customers.
- C. The design zone for security cannot offer validated designs for several categories.
- D. SMARTnet provides access to a demonstration lab for each validated design.

Answer: A, C

QUESTION: 218

Which two statements are true about Cisco Smart Business Architecture? (Choose two.)

- A. Cisco Smart Business Architecture shifts the view from short term and tactical to long term and strategic.
- B. Cisco Smart Business Architecture protects IT investments by making sure that all spending is linked to a long-term return on investment.
- C. Cisco Smart Business Architecture helps build a comprehensive, unified architecture that matches current and future demands.
- D. Cisco Smart Business Architecture guides are interactive, allowing step-by-step creation of designs that fit individual requirements. Embedded Cisco Smart Business Architecture maps are available for download at each step.
- E. Cisco Smart Business Architecture framework supports enterprise network design without remote locations.

Answer: A, C

QUESTION: 219

What are two business values of Cisco Validated Design and Cisco Smart Business Architecture? (Choose two.)

- A. cost reduction
- B. vision
- C. agility
- D. redundancy

Answer: A, C

QUESTION: 220

Which statement is true regarding TCO calculations?

- A. Different stakeholders have the same expectations regarding the TCO calculation.
- B. Cisco Capital financing offers is a service that provides simple budgeting services and helps customers to convert OpEx to CapEx.
- C. Business benefits that are beyond the TCO and cannot be measured exactly should not be part of the TCO calculation and therefore should not be presented to the customer.
- D. Account managers should emphasize strategic values of Cisco SecureX by showing how Cisco SecureX supports the main current market transitions (mobility, collaboration, cloud services, and IT consumerization).

Answer: D

QUESTION: 221

Which of the following statements best describes total cost of ownership (TCO)?

- A. TCO is the sum of all CapEx.
- B. TCO consists of direct costs (CapEx) and indirect costs such as labor and training.
- C. TCO consists of direct costs (CapEx) and indirect costs such as training, user productivity, competitive advantage, growth potential, and so on.
- D. TCO is relevant to the finance manager only.

Answer: B

QUESTION: 222

Which three are benefits of a Cisco Borderless Network that go beyond a TCO calculation? (Choose three.)

- A. high availability
- B. enhanced security
- C. cost per port
- D. integrated services
- E. lowest power consumption

Answer: A, B, D

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